



Valuation Report.

Land & Buildings Known As 'Best Western Royal Buri Ram' Bearing Address No. 332/22-23 On Jira Road Within Nai Mueang Sub-District, Mueang District Buri Ram Province, Thailand

Prepared for Royal Buri Ram Hotel Company Limited

Valuation date: 6 September 2024

KF Ref. No: R0308/2024



Important Notice to all readers of this report

Unless you are the Client named within this report, or have been explicitly identified by us as a party to whom we owe a duty of care and who is entitled to rely on this report, Knight Frank Thailand does not owe or assume any duty of care to you in respect of the contents of this report and you are not entitled to rely upon it.





Our Ref. VL/mk/R0308/2024

27 September 2024

Royal Buri Ram Hotel Company Limited

332 / 22-23 Jira Road Nai Mueang Sub-District, Muang District, Buri Ram Province Thailand 31000

Attention: The Managing Director

Dear Sir,

RE: VALUATION OF LAND & BUILDINGS KNOWN AS 'BEST WESTERN ROYAL BURI RAM', BEARING ADDRESS NO. NO.332/22-23, JIRA ROAD WITHIN NAI MUEANG SUB-DISTRICT, MUEANG DISTRICT, BURI RAM PROVINCE, THAILAND

Further to your instruction to Knight Frank Chartered (Thailand) Company Limited ("Knight Frank Thailand") to carry out a valuation of the above mentioned property, hereinafter referred as the "Subject Property" please be advised that we have completed the valuation as per details attached.

The attached valuation report sets forth the relevant information and assumptions considered of importance for our estimation of the valuation. In addition, this report is confidential for the specific purpose to which it is referred to. It may be disclosed to other professional advisers assisting in respect of that purpose but shall not be disclosed to any other person without the written approval of Knight Frank Thailand.

Knight Frank Thailand and the authorised person below certified that neither the company nor the authorised person has any benefit or interest directly or indirectly with the property under valuation.

Respectfully submitted by

Knight Frank Chartered (Thailand) Company Limited

Mr Prachya Busayaphan

Senior Director - Valuation & Advisory Department



Executive Summary

Reference No.	R0308/2024.
Purpose Of Valuation	To advise on the Market Value on a going concern basis, subject to vacant possession for Internal Corporate Management Purpose.
Location	The Subject Property is bearing address no. 332/22-23, Jira Road, within Nai Mueang Sub-district, Mueang District, Buri Ram Province, Thailand. The Subject Property is located in the city centre of Buri Ram, which is a major township and the administration centre of Buri Ram Province, located approximately 310 kilometres north east of Bangkok.
Description	The Subject Property is a freehold property (referring to the land titles and building construction permits only) comprising the land, hotel buildings, equipments, furniture and other improvements related to hotel operation. The "Best Western Royal Buri Ram" comprises two (2) freestanding low-rise hotel guestroom buildings of four storeys each providing 79 guestrooms, together with reception area and lobby, in ground swimming pool and restaurant. The hotel was constructed in 2013, and is currently operated as a 3.5-star standard hotel. The hotel offers two room types: Standard Rooms (64 rooms) and Deluxe Rooms (15 rooms).
Land Details	Consisting of six (6) contiguous registered land plots providing a total land area 1 rai 2 ngan 97.60 square wah (697.60 square wah or 2,790.40 square metres). The Subject Land is irregular in shape with frontage to Soi Jira 9/1 of approximately 89.00 metres and frontage to Jira Soi 11 of approximately 19.00 metres. The land is filled at the same level as the frontage road.
Building & Other Improvements	Comprising three (3) freestanding hotel buildings and one (1) Single-storey Building - Meeting Room, restaurant, lobby, service buildings and other improvements, with a total gross floor area of approximately 4,245.00 square metres. The age of the structure is approximately 10 and 9 years. The details of the building is summarized as follows
	4 - Storeys - Hotel Building A Item Description Area (Sq.m.)

Item	Description	Area (Sq.m.)
1	Guestroom area (45 guestrooms)	
	- Internal area	1,029
	- Balcony area	101
2	Lobby area	106
3	Service area	335
4	Support area	429
	Total	2,000



4 - Storeys - Hotel Building B

Item	Description	Area (Sq.m.)
1	Guestroom area (36 guestrooms)	
	- Internal area	852
	- Balcony area	81
2	Restaurant area	131
3	Service area	338
4	Support area	527
	Total	1,929

Single-storey Building - Meeting Room

Item	Description	Area (Sq.m.)
1	Service area	227
2	Support area	89
	Total	316

Total area	4,245

Other Improvements

- Swimming Pool	56.00	Sq.m.
- Walkway	24.00	Sq.m.
- Concrete Yard	1,861.00	Sq.m.
- Fences	207.00	m.

Summary Details of Guestrooms

In its current configuration, the "Best Western Royal Buri Ram" offers 79 guestrooms of the following configurations:

No.	Room Type	Room Area	No. of
NO.	Kooni Type	(Sq.m.)	rooms
1	Standard Room	25	64
2	Deluxe Room	38	15
	79		

Tenure

Freehold.



Zoning /	Zoning	
Regulations	Located within the "Pink Zone" (Area Number 1.13) which is defined as	
	"Community Zone" under Buri Ram Town Plan. B.E 2560.	
	Other Regulations	
	The Buri Ram Municipality Ordinance, refer of Prohibiting of Building	
	Construction, Alternation and Modification Area within Buri Ram	
	Municipality, Mueang District, Buri Ram Province, B.E. 2552.	
Public Facilities	Consisting of Electricity supply, water supply, telephone lines, drainage system	
	and public roads are available in this area.	
Proposed	None.	
Infrastructure		
Projects		
Title Detelle	I Constitution I and Desire the Albert (Observed Thirty)	
Title Details	Comprised under a Registered land plot (Chanote Thidin).	
	Please refer to the Title Details section of the Report for more detail.	
Highest & Best	Commercial (Hotel) Use.	
Use		
Methods Of	Income Method and Cost Method (as check method).	
Valuation		
Valuation Date	6 September 2024.	
-	THB 112,000,000	
Income Method	(Thai Baht One Hundred And Twelve Million Only)	
Property Values	THB 130,000,000	
By Cost Method	(Thai Baht One Hundred And Thirty Million Only)	
MV Analysis	Our opinion of Market Value equates to a capital value of approximately Baht	
	1,417,722 per guest room.	
	Our opinion of Market Value equates to a capital value of approximately E	

Contents

Exe	xecutive Summary	
1	Instructions	6
	Engagement of Knight Frank Thailand	6
	Scope of Enquiries & Investigations	8
	Basis of Valuation	9
2	The Property	10
	Location	10
	Site Description	12
	Buildings & Improvements	14
	Building Construction Documents	25
3	Legal Title Official Assessment Value	27
	Title Details	27
	Official Land Building Assessment Value	28
4	Planning Regulations	29
	Zoning	29
5	Expropriation & Infrastructure Projects	32
6	Environmental Considerations	32
7	Market Overview	33
	Thailand Economic Market Commentary	33
	Thailand Real Estate Market Commentary	35
	Real Estate Market Around The Subject Property Area	36
	Hotel Market Commentary - Q1 2024	37
8	Valuation Methodology	38
9	Valuation Considerations	41
10	Valuation	42
	Income Method Of Valuation - to indicate the Market Value	42
	Cost Method of Valuation - as a Cross Check	48
11	Valuation Certification	53
	Final Opinion of Values	53

MARKET EVIDENCE

- MARKET EVIDENCE - HOTEL

- MARKET EVIDENCE - VACANT LAND

INSTRUCTION DOCUMENTATION

GENERAL SCOPE OF VALUATION WORK

GENERAL TERMS OF BUSINESS FOR VALUATION SERVICES

APPENDICES

APPENDIX A - MAP OF THAILAND AND LOCATION PLAN

APPENDIX B - SITE PLAN AND AERIAL VIEW

APPENDIX C - PLOT PLAN

APPENDIX D - LAYOUT PLAN AND BUILDING PLANS

APPENDIX E - COPIES OF TITLE DEED, HOTEL LICENCES

AND CONSTRUCTION PERMIT (THAI VERSION)

APPENDIX F - PHOTOGRAPHS

1 Instructions

Engagement of Knight Frank Thailand

Instructions

1.1 We refer to your recent instruction to carry out a valuation of the property known as the 'Best Western Royal Buri Ram', bearing address no. 332/22-23, Jira Road, within Nai Mueang Sub-district, Mueang District, Buri Ram Province, Thailand, herein referred to as the "Subject Property", so as to advise you on the Market Value, in its existing condition, free from all encumbrances and restrictions and subject to our other assumptions thereof, as at the Date of Valuation.

Client

1.2 Our client for this instruction is **Royal Buri Ram Hotel Company Limited** ("the Client").

Valuation standards

1.3 The valuation has been made in conformity with the Thailand Code of Professional Ethics and Conduct. Where applicable, we have also made reference to other established valuation manuals and standards such as the International Valuation Standards (IVS) and the Royal Institution of Chartered Surveyors (RICS) Appraisal and Valuation Manual.

Purpose of valuation

1.4 You have confirmed that this valuation report is required for **Internal** Corporate Management Purpose.

Conflict of interest

1.5 Knight Frank Thailand, and the Valuer have no pecuniary interest in the Subject Property, past, present or prospective and the opinion expressed is free of any bias in this regard.

We are acting as Independent Valuers, as defined in the International Valuation Standards.

Responsibility to 1.6 third parties

This report has been prepared for the private and confidential use of your good self only. It should not Limited be reproduced in whole or in part without the express written authority of Knight Frank Thailand, or relied upon by any other party for any purpose. Our warning is registered here, that any party other than those specifically named in this paragraph should obtain their own valuation before acting in any way in respect of the Subject Property.

Disclosure & publication

1.7 Neither the whole nor any part of this valuation nor any reference there to may be included in any published document, circular or statement nor published in any way without our prior written approval of the form or context in which it may appear.

Limitations on liability

- 1.8 No claim arising out of or in connection with this valuation report may be brought against any member, employee, partner, director or consultant of Knight Frank Thailand. Those individuals will not have a personal duty of care to any party and any claim for losses must be brought against Knight Frank Thailand.
- 1.9 Knight Frank Thailand's total liability for any direct loss or damage caused by negligence or breach of contract in relation to this instruction and valuation report is limited to the amount specified in the Terms of Engagement letter, a copy of which is attached. We do not accept liability for any indirect or consequential loss (such as loss of profits).
- 1.10 The above provisions shall not exclude or limit our liability in respect of fraud or for death or personal injury caused by our negligence or for any other liability to the extent that such liability may not be excluded or limited as a matter of law.

Expertise

1.11 We confirm that the Valuer responsible for this valuation report meets the requirements of the Thai Code of Professional Ethics and Conduct, having sufficient current knowledge of the particular market, and the skills and understanding to undertake the valuation competently.

Vetting

1.12 This report has been vetted as part of Knight Frank Asia Pacific's Quality Assurance procedures and internal procedures of Knight Frank Thailand's executive.

Scope of Enquiries & Investigations

Inspection

1.13 We were instructed to carry out an internal inspection of the Subject Property. Our inspection of the property was undertaken on 5-6 September 2024 by Mr Nawa Sornkrue.

Investigations

1.14 The extent of enquiries / investigations made is set out in our General Terms of Business. In carrying out this instruction, we have undertaken verbal / internet based enquiries referred to in the relevant sections of this report. We have relied upon this information as being accurate and complete.

Information provided

- 1.15 In this report we have been provided with the following information provided by the Client, its advisors and other third parties:
 - Copy of Title Deed documentation
 - Building Floor Plans
 - Building & Layout Plans
 - Hotel Management Historical Performance & Forecasts

We have relied upon this information as being materially correct in all aspects.

1.16 In the absence of any documents or information provided, we have had to rely solely upon our own enquiries as outlined in this report. Any assumptions resulting from the lack of information are also set out in the relevant section of this report.

Basis of Valuation

Market Value (MV) 1.17 In accordance with your instructions, we have provided an opinion of the Market Value of the freehold interest for the existing use as at the date of valuation.

Valuation date 1.

1.18 The valuation date is 6 September 2024.

Market Value definition

1.19 Market Value means 'the estimated amount for which an asset should exchange on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently, and without compulsion. It is also assumed that the legal occupancy right of the property to be completely transferable'.

Market Value for the Existing Use is further defined as the market value of an asset based on continuation of its existing use, assuming the asset could be sold in the open market for its existing use, and otherwise in keeping with the market value definition regardless of whether or not the existing use represents the highest and best use of the asset.

We note that Market Value for the Existing Use does not represent the amount that might be realised in the event of piecemeal disposition of the assets in the open market from any alternative use to which they may be put.

2 The Property

Location

Site Location

2.1 The Subject Property is bearing address no. 332/22-23, Jira Road, within Nai Mueang Sub-district, Mueang District, Buri Ram Province, Thailand. The Subject Property is located in the city centre of Buri Ram, which is a major township and the administration centre of Buri Ram Province, located approximately 310 kilometres north east of Bangkok



Source: Google Maps

The GPS (Global Positioning System) coordinates in front of the Subject Property is 14.991555065805688, 103.09474139897472

(Please refer to our Location Plan and Site Plan under Appendix A and B)

Neighbouring Land Use

2.2 The immediate vicinity surrounding the Subject Property includes a variety of retail and commercial properties along Jira Road, with local residential areas to the surrounding smaller sois.

Historically, services in Buri Ram have been limited to Government and administrative services, and the university. However, in recent years, a major sporting stadium has been developed for the football side Buri Ram United (known as the "Thunder Castle"), which is located approximately 6 kilometres to the south of the Subject Property. This facility hosts a variety of Thai Premier League (weekends) and AFC Champions League (midweek) football matches, with a capacity of around 30,000 spectators. In order to cater for the increasing volume of travellers to Buri Ram, the area provides a number of hotels to a variety of standards and quality. The hotels include Tulip Boutique Hotel Buri Ram, Hotel Agnes, Hop Inn Buri Ram and etc.

Accessibility

2.3 Access to the Subject Property from Buri Ram Airport is available via Highway No. 219, which is the main arterial to the airport located to the north east of the city centre. Intersecting with Highway No. 288 to the north east of the city limits, the main arterial intersects with Highway No. 218 (Jira Road), travelling east-west through the middle of the Buri Ram city centre. This road network provides access to the Subject Property, which is setback from the Jira Road road frontage.

Jira Road is a divided four-lane asphalt paved road of approximately 12 metres in width (provided with drainage system and footpath). In addition, Soi Jira 9/1 is located on the western boundary of the Subject Property, and is a single lane-lane concrete paved road of approximately 6 metres in width. Finally, Soi Jira 11 is located on the eastern boundary of the Subject Property, and is a single lane-lane concrete paved road of approximately 6 metres in width.

Site Verification

2.4 Knight Frank Thailand has carried out a title search of the Subject Property at the Buri Ram Provincial Land Office and from the details received, it is believed that the location of the Subject Property as stated in this report is correct.

Public Facilities

- 2.5 Public facilities provided to this area include
 - Electricity Supply
 - Water supply
 - Telephone lines
 - Public roads
 - Drainage systems.

Services & Amenities

2.6 In addition to Government offices and commercial, retail and entertainment services provided in the immediate vicinity, the surrounding area also includes the Buri Ram Rajabhat University, the Buri Ram Agriculture and Technology College, and Big C Buri Ram.

Site Description

General Description

2.7 The Subject Property is a freehold property (referring to the land titles and building construction permits only) comprising the land, hotel buildings, equipments, furniture and other improvements related to hotel operation.

The "Best Western Royal Buri Ram" comprises two (2) freestanding lowrise hotel guestroom buildings of four storeys each providing 79 guestrooms, together with reception area and lobby, in ground swimming pool and restaurant. The hotel was constructed in 2013, and is currently operated as a 3.5-star standard hotel. The hotel offers two room types: Standard Rooms (64 rooms) and Deluxe Rooms (15 rooms).

Area Conversion

1 rai	=	400 square wah	=	4 ngan
		•		· ·
1 ngan	=	100 square wah	=	400 square meters
l e		•		•
1 square wah	=	4 square meters		
.		4.040.05040		
1 acre	=	4,046.85642 square	mete	ers

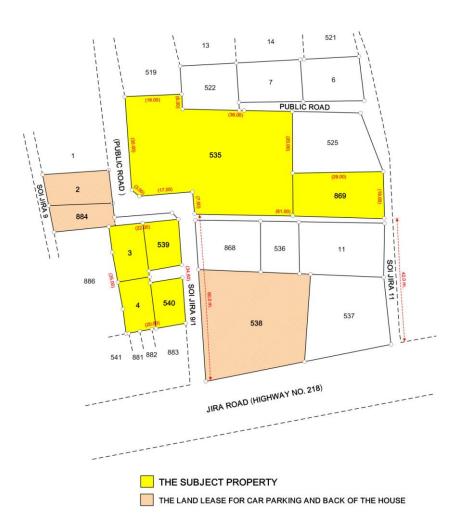
The Subject Property is identified on the site plan below, showing our understanding of the boundaries. A further copy is attached at Appendix C.

Land Details

2.8 Consisting of six (6) contiguous registered land plots providing a total land area 1 rai 2 ngan 97.60 square wah (697.60 square wah or 2,790.40 square metres). The Subject Land is irregular in shape with frontage to Soi Jira 9/1 of approximately 89.00 metres, and frontage to Jira Soi 11 of approximately 19.00 metres. The land is filled at the same level as the frontage road.

Site plan

2.9 The Subject Property is identified on the site plan below, showing our understanding of the boundaries. A further copy is attached at Appendix C.



Plot Plan

Buildings & Improvements

General Description

2.10 Comprising three (3) freestanding hotel buildings and one (1) Single-storey Building - Meeting Room, restaurant, lobby, service buildings and other improvements with a total gross floor area of approximately 4,245.00 square metres. The age of the structure is approximately 10 and 9 years. The details of the building is summarized as follows

Measurement

2.11 We have taken measurements from scale plans and have taken sample check measurements to ensure that the measurements fall within acceptable tolerances, in accordance with the other code.

Building Areas

2.12 We have taken measurements from scale plans and have taken sample check measurements to ensure that the measurements fall within acceptable tolerances, in accordance with the other code. It is summarized as follows:

Summary Details of the Buildings

4 - Storeys - Hotel Building A

Item	Description	Area (Sq.m.)
1	Guestroom area (45 guestrooms)	
	- Internal area	1,029
	- Balcony area	101
2	Lobby area	106
3	Service area	335
4	Support area	429
	Total	2,000

4 - Storeys - Hotel Building B

Item	Description	Area (Sq.m.)
1	Guestroom area (36 guestrooms)	
	- Internal area	852
	- Balcony area	81
2	Restaurant area	131
3	Service area	338
4	Support area	527
	Total	1,929

Single-storey Building - Meeting Room

Item	Description	Area (Sq.m.)
1	Service area	227
2	Support area	89
	Total	316

Total area	4,245
l otal area	4,245

Other Improvements

-	Swimming Pool	56.00	Sq.m.
-	Walkway	24.00	Sq.m.
-	Concrete Yard	1,861.00	Sq.m.
-	Fences	207.00	m.

<u>Remark</u>: In this valuation, we consider the Market Value of the Subject Property under the Building Construction Permit only.

Copies of Building Floor Plans provided are attached at Appendix.

Buildings & Improvements Sizing, Conditions and Construction Details

2.13 In accordance with the building plans provided by the Client and an onsite inspection by Knight Frank Thailand, the general construction details of the Building & Improvements are as follows: (Please refer to the Layout Plans and Floor Plans of the subject building under Appendix D).

General Structural and Architectural Aspects of the building

1) 4 - Storeys - Hotel Building A



Building Name	No. Of Floors	Floor Area (Sq.M)	Age (Years)
Hotel Building "A"	4	2,000.00	10 years

4 - Storeys - Building A

	Room Area (Sq.M.)		No. Of	Lobby	Service	Support	Total
FI.	Internal Area	Balcony Area	Room	Area (Sq.M.)	Area (Sq.M.)	Area (Sq.M.)	Area (Sq.M.)
1	138	14	6	106	98	32	388
2	297	29	13	-	79	-	405
3	297	29	13	-	79	-	405
4	297	29	13	-	79	-	405
Deck	-	-	-	-	-	397	397
Total Area	1,029	101	45	106	335	429	2,000

Structure : Reinforced concrete.

Roof : Reinforced concrete and concrete tiles on steel

frame.

Ceiling : Painted and plastered gypsum board.

Walls : Mixture of painted cement plastered brick,

polished timber cladding, ceramic tiles and

wallpaper.

Floors : Mixture of granite tile and ceramic tile internally,

granito and part pebble mix on the balcony.

Windows : Glass pane on aluminium and timber frames.

Doors : Hardwood entry door, plywood internal door, and

timber external doors to the balcony.

Condition : Good.



2) 4 - Storeys - Hotel Building B



Building Name	No. Of Floors	Floor Area (Sq.M)	Age (Years)
Hotel Building "B"	4	1,924.00	10 years

4 - Storeys - Hotel Building B

	Room Are	ea (Sq.M.)	No. Of	Lobby	Service	Support	Total
FI.	Internal Area	Balcony Area	Room	Area (Sq.M.)	Area (Sq.M.)	Area (Sq.M.)	Area (Sq.M.)
1	=	=	-	131	101	140	372
2	284	27	12	=	79	-	390
3	284	27	12	=	79		390
4	284	27	12	=	79	=	390
Deck	=	=	-	=		382	382
Total Area	852	81	36	131	338	522	1,924

Structure Reinforced concrete.

Roof Reinforced concrete and concrete tiles on steel

frame.

Painted and plastered gypsum board. Ceiling

Walls Mixture of painted cement plastered brick,

polished timber cladding, ceramic tiles and

wallpaper.

Floors Mixture of granite tile and ceramic tile internally,

granito and part pebble mix on the balcony.

Windows Glass pane on aluminium and timber frames.

Doors Hardwood entry door, plywood internal door, and

timber external doors to the balcony.

Condition Good.



3) Single-storey Building - Meeting Room



Building Name	No. of Floors	Floor Area (Sq.m)	Age (years)
Single-storey Building -	1	1.924.00	9 vears
Meeting Room	1	1,924.00	9 years

Single-storey Building - Meeting Room

FI.	area (Total area	
	Service area	Support area	(Sq.m.)
1	227	64	291
Mezzanine	-	25	25
Total Area	227	89	316

Structure Reinforced concrete.

Roof Metal sheets on steel frame.

Ceiling Painted and plastered gypsum board.

Walls Metal sheets mixture of painted cement

> plastered brick, polished timber cladding,

ceramic tiles and wallpaper.

Mixture of granite tile and ceramic tile internally, **Floors**

granito and part pebble mix on the balcony.

Windows Glass pane on aluminium and timber frames.

Doors Hardwood entry door, plywood internal door, and

hardwood.

Condition Good.

Room Furniture and Equipment

- 1) Built-in timber wardrobes;
- 2) Writing desk and chair;
- 3) Timber bedding (King size) and timber bed stools;
- 4) Two fabric occasional chairs:
- 5) Timber coffee table;
- Flat screen digital television;
- 7) Mini-bar refrigerator and electric kettle; Etc.

Building
Facilities and
Building
Systems

2.14 The building facilities and buildings systems comprise electrical system, sanitary and waste water treatment system, fire fighting & fire protection system, air conditioning system, and security system.

1) Electrical System











Electrical system received from Provincial Electricity Authority (PEA). The Subject Property has electrical equipment for high voltage consisting of electrical transformer, electrical generator sets, main distribution broad and accessories, and control systems of the normal PEA standard. Details of main machinery of the electrical system are as follows

1.1 Electrical transformer 1 set

Brand : EKARAT

Type : Oil-type transformer

Capacity : 500 KVA

1.2 Electrical distribution board

- Main Distribution Board (MDB)

- Main circuit breaker type

1.3 Electrical generator (GEN. Set) 1 Set

Brand : COMMINS

Model : N/A

Serial No. : H12K381920

Capacity : 400 kW. / 500 KVA.

1.4 Main power supply (Cable, Y-way)

1.5 Cable, Y-way and Conduit



- 1.6 Distribution Board and Load Centre
- 1.7 Lighting System
- 1.8 Emergency Light Unit
- 1.9 This system is complete with conduct, wiring, accessories and other equipment.

2) Communication Systems

The communication system includes systems such as the telephone system, SMATV system, sound system and computer network system. Details of the communication system are as follow

2.1 Telephone system





Consisting of

- Main Distribution Frame
- Private Automatic Branch Exchange
- Telephone System Equipment

2.2 Internet service system:







The hotel is provided with WIFI internet system and wireless LAN in every guest room.

2.3 Satellite Master antenna television systems. (SMATV):





The system comprises a satellite dish type with accessories of a receiver, channel amplifier & channel converter, booster amplifier and splitter.

2.4 Closed Circuit Television System (CCTV):





Consisting of CCD Camera 48 sets (Building A 15 sets, Building B 28 sets such as fixed type camera and PC workstation.

3) Sanitary System

The system consists of cold water supply from Underground water and Provincial Waterworks Authority (PWA), hot water system, and the waste water treatment system has a waste water treatment plant. The details of the sanitary system are as follows

3.1 Cold water system:













Consisting of

Equipment of system

- Cool Water Treatment Station Plan
- Cold water pump
- Booster water pump
- Control Panel
- Cold Water Equipment

3.2 Hot water system:



The system is an electric hot water system (single type) within a room.

3.3 Waste water treatment system:





The waste water treatment system consists of

- 1. Wasted water treatment system
- 2. Drainage System

This system is complete with piping, accessories and other equipment.

4) Air Conditioning Systems Ventilation System









The air-conditioning system provides split type air-conditioners for guest rooms, restaurants and the lobby hall.

This system consists of

- Air split-type size 12,000-38,000 BTU
- Exhaust blower and duct work for toilet room
- Centrifugal fan
- Mini sirocco fan
- Ceiling fans
- Hood fans in the kitchen areas

Complete with piping, valves, rubber flexible joints and other accessories.

5) Fire Protection and Fire Alarm System















The fire protection provided and Fire Alarm system consisting of

5.1 Engine fire pump

<u>Pump</u>

Brand : EBARA Model : N/A

S/N : P121099-13

Capacity : N/A

ENG.

Brand : DEUTZ

S/N : 3C12F001362

Capacity : 149 KW. 2900 RPM.

5.2 Electrical tire pump

Brand : BROOK Model : N/A

S/N : TS-DF22SM-2 Capacity : 45 KW. 2970 RPM.

5.3 Jockey Pump-JP

Brand : EBARA

Model : CN7 230045

Capacity : 3 KW. 2850 RPM

- 5.4 Steel riser pipe Dia. 1"-4" 1 Set
- 5.5 Fire hose cabinet and Fire extinguisher.
- 5.6 Fire Alarm Control Panel 1 Set
- 5.7 Heat detector, smoke detector, Manual station and fire alarm bell

This system is completed with piping, accessory and other equipments.

6) Elevator System



The elevator system comprises one set of guest elevator per building, details are as follow

- Guest elevators Two elevators (one in each building)

Brand : KONE

Type : 36692947

S/N : LCE-KDL 16

Capacity : 400 kg., 5 Persons

Control panel

- Elevator equipment

7) Swimming Pool System





The Swimming pool system comprises of

Swimming pool : ConcreteSurge tank : Concrete

- Filter tank

Water pump

- Chemical feed pump

Piping

This system features a control unit and other accessories.

8) Gas System



The gas system provided for the main kitchen comprises standard accessories.

Building Construction Documents

Building

Construction

Permits/

Certificates

2.15 Knight Frank Thailand has been provided with copies of the various Permits relating to the Subject Property from Royal Buri Ram Hotel

Company Limited details as follows

Construction Permit : No. 154/2554

Building's Owner : Miss Laddawan Karuram

Building Purposes : A 4-Storey 2 building, internal

area of 3,929.00 square metres

and parking area for 8 cars.

Dated : 4 August B.E.2554

(Copies of the Construction Permit in Thai version are attached

herewith in Appendix).

Changes in building use Permit: No. 144/2556

Building's Owner : Miss Laddawan Karuram

Building Purposes : A 4-Storey building, 45 guest

room for use as hotel and

parking area for 8 cars.

Dated : 29 July B.E.2556

(Copies of the Construction Permit in Thai version are attached

herewith in Appendix).

Changes in building use Permit: No. 144/2556

Building's Owner : Miss Laddawan Karuram

Building Purposes : A 4-Storey building, 36 guest

room for use as hotel and

parking area 8 cars.

Dated : 29 July B.E.2556

(Copies of the Construction Permit in Thai version are attached

herewith in Appendix).

Hotel Licence 2.16 The details of the Hotel Licence are as follows

Hotel License no. 125

- Permit No. : 5/2567.

- Admit of : Royal Buri Ram Hotel Company

Limited

- Hotel Name : Royal Buri Ram Hotel

- Hotel Type : 1

- Descriptions : 43-key rooms.

- Date of Permit : 1 Ocober B.E.2566

Date of Expiration : 30 September B.E.2571

- Address : 332/22, Jira Road, Nai Mueang Sub-

District, Mueang District, Buri Ram

Province, Thailand.

Hotel License no. 124

- Permit No. : 4/2567.

Admit of : Miss Laddawan Karuram
 Hotel Name : Le Royal Buri Ram Hotel

- Hotel Type : 3

- Descriptions : 36-key rooms.

Date of Permit : 30 September B.E.2566
 Date of Expiration : 29 September B.E.2571

- Address : 332/23, Jira Road, Nai Mueang Sub-

District, Mueang District, Buri Ram

Province, Thailand.

3 Legal Title Official Assessment Value

Title Details

Sources of information

3.1 Knight Frank Thailand has been provided with copies of the Land Title Deeds (Chanote Thidin) of the Subject Property from Royal Buri Ram Hotel Company Limited and has carried out the title search at the Buri Ram Provincial Land Office. The details of which are provided herein below- (Please refer to Photocopies of Land Title Documents under Appendix E).

List of Land Titles

No.	Title Deed No.	Lot No.	Survey No.	Reg	istered Land	Area
NO.	Title Deed No.	Lot No.	Survey No.	Rai	Ngan	Sq. wah
1	96	535	111	1	0	19.90
2	58744	869	5768	0	1	2.10
3	699	540	140	0	0	39.00
4	65443	3	6670	0	0	48.70
5	51348	539	5247	0	0	43.90
6	65444	4	6671	0	0	44.00
		Total	•	1	2	97.60

Cadastral Map Sheet No. 5638 IV 9456-4

Registered within Nai Mueang Sub-district, Mueang District, Buri Ram Province, Thailand

Tenure : Freehold

Owner : Miss Laddawan Karuram

Encumbrance Details : None

Official Land Building Assessment Value

Rateable value

3.2 The Official Land Assessment Value as apportioned by the Treasury Department for the purposes of the estimation of Transfer Fees and Stamp Duty are shown below

Item	Chanote Thidin No.	Area (Sq.Wah)	Land Assessment Value (per square wah)	Total (Baht)
1	96	419.90	6,500	2,729,350.0
2	58744	102.10	6,500	663,650.00
3	699	39.00	6,500	253,500.00
4	65443	48.70	6,500	316,550.00
5	51348	43.90	6,500	285,350.00
6	65444	44.00	6,500	286,000.00
	•	Total		4,534,400.0
		· Otal		0

Remark: For an estimate of any Transfer Fee and Stamp Duty payable on the Subject Property, we recommend that any party relying on this information make their own investigations with the Department of Land to verify the above details.

This assessment value is estimated by Knight Frank Thailand and subjected to a re-check with the Land Department Office.

- 3.3 In our valuation, we have assumed good and marketable Title(s) and that all documentation is satisfactorily drawn.
- 3.4 We recommend that our understanding of all legal Title issues is referred to your legal advisors for their confirmation that our understanding is correct. It is also particularly important that your legal advisors should be consulted to check whether there have been any transactions relating to the property which reveal price paid information which we should be made aware of.
- 3.5 If any matters come to light as a result of your legal advisor's review of these issues, we requires that these matters are referred back to us as this information may have an important bearing upon the values reported.

4 Planning Regulations

Zoning

Sources of planning information

- 4.1 Knight Frank Thailand has made investigations with the Relevant Authority via the information available on public websites.
- 4.2 We have endeavoured to make verbal and web-based enquiries but the planning authority will not provide the relevant information regarding the planning history of the Subject Property without submitting a formal enquiry or making a personal visit to view the planning documentation. Therefore we have assumed that the property complies with all necessary planning permissions.

Zoning 4. 3 • Buri Ram Town Plan, B.E. 2560.



The Subject Property is located within the "Pink Zone" (Area Number 1.13) which is defined as "Community Zone" under Buri Ram Town Plan. B.E 2560.

The Community Area, this type of land shall be mostly used for residential, commercial, agriculture, government institution, education institution, religion institution, public utility and public facility.

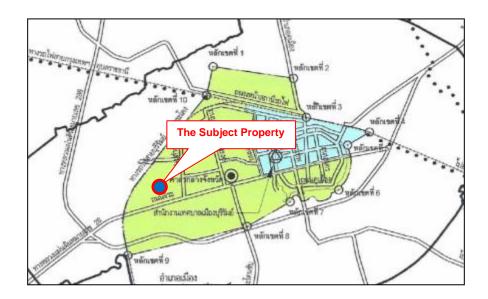
For the use of land for other activities, the operations or businesses may be conducted in buildings that are not high-rise or large buildings, except for factories for crushing, grinding, or reducing stone, factories for washing, cutting, boiling, steaming, frying, or grinding animals or parts of animals, rice milling or polishing factories, flour mills, factories for producing raw sugar or white sugar, and factories engaged in smelting, mixing, purifying, melting, casting, rolling, drawing, or producing non-ferrous metals in their basic form according to the law on factories.

The following land uses are prohibited

- The factory according to the law concerning factory for the factory of types, kinds and categories designated in the list appended under the ministerial regulation.
- 2. Petroleum storage and place for Petroleum storage in type 3 under the petroleum law control for distribution
- Liquid Petroleum Storage, Place for refill Liquid Petroleum, Room for refill Liquid Petroleum and Refill Liquid Petroleum Factory under the petroleum law control
- Domesticating horse, cow, buffalo, pig, goat, sheep, goose, duck, chicken, snake, crocodile or wild animal according to Wild animal conservation law for trade.
- Disposal of waste, except for activities that are under control or have been authorized to operate by local administrative organizations

This type of land within the land reform project area shall be used for land reform for agricultural purposes according to the law on land reform for agriculture.

Other regulations 4.4 <u>Municipal ordinance declaring Buri Ram Specify Construction</u> <u>Modify or change the use of certain building types in Buri Ram Province BE 2552</u>



The Subject Property is located in the municipal ordinance declaring Buri Ram's Specify Construction Modify or change the use of certain building types in Buri Ram Province BE 2552 (please see the Appendix F).

5 Expropriation & Infrastructure Projects

Site expropriation 5.1 From our investigations, there is no land expropriation proposed for the Subject Property.

Public 5.2 None.

infrastructure projects

6 Environmental Considerations

Flooding

6.1 From our enquiries to the relevant authorities, we have ascertained that the Subject Property may be subject to flooding as a result of heavy rain and poor drainage and sewerage infrastructure which is typical throughout Thailand. We have assumed that the property has been constructed above known flood levels.

Contamination

6.2 As stated in our Terms of Engagement, investigations into environmental matters would usually be commissioned from suitably qualified environmental specialists. Knight Frank Thailand is not qualified to undertake scientific investigations of sites or buildings to establish the existence or otherwise of any environmental contamination, nor do we undertake searches of public archives to seek evidence of past activities which might identify potential for contamination.

7 Market Overview

Thailand Economic Market Commentary

7.1 The Thai Economy in the first quarter of 2024 continually increased by 1.5%, from 1.7% in Q4/2023, resulting from a rise in non-agricultural sector, particularly for tourism related service. On the contrary, agricultural and industrial sectors contracted. Government expenditure and gross fixed capital formation continually diminished. In contrast, exports of goods and services, and private final consumption expenditure slowed down

Growth rate of real Gross Domestic Product (YoY)



Source: NESDC

The Thai economy in 2024 is projected to expand in the range of 2.2 - 3.2 percent (with the midpoint of 2.7 percent). Key supporting factors include: (1) the return to an expansion of exports of goods in line with the global economic recovery; (2) the favorable growths of private consumption and private investment; and (3) the continual recovery of tourism sector. Private consumption expenditure and private investment are expected to increase by 3.0 percent and 3.5 percent, respectively. Meanwhile, export value of goods in US dollar terms is anticipated to expand by 2.9 percent. Headline inflation is estimated to be in the range of 0.9 - 1.9 percent and the current account is projected to record a surplus of 1.4 percent of GDP.



Table 3 Economic Projection for 20241/

		Actual Dat	a	Projectio	Projection for 2024		
	2021	2022	2023	Nov 20th, 2023	Feb 19th, 2024		
GDP (at current prices: Bil. Baht)	16,188.6	17,378.0	17,921.2	19,022.2	18,656.0		
GDP per capita (Baht per year)	232,302.0	248,788.6	255,867.7	270,921.8	265,705.3		
GDP (at current prices: Bil. USD)	506.2	495.5	513.5	551.4	540.8		
GDP per capita (USD per year)	7,264.0	7,094.1	7,331.5	7,852.8	7,701.6		
GDP Growth (CVM, %)	1.6	2.5	1.9	2.7 - 3.7	2.2-3.2		
Investment (CVM, %)2	3.1	2.3	1.2	1.6	2.5		
Private (CVM, %)	2.9	4.7	3.2	2.8	3.5		
Public (CVM, %)	3.5	-3.9	-4.6	-1.8	-1.8		
Private Consumption (CVM, %)	0.6	6.2	7.1	3.2	3.0		
Government Consumption (CVM, %)	3.7	0.1	-4.6	2.2	1.5		
Export volume of goods & services (%)	11.1	6.1	2.1	6.2	5.0		
Export value of goods (Bil. USD)	270.6	285.2	280.2	290.2	288.3		
Growth rate (%)3/	19.2	5.4	-1.7	3.8	2.9		
Growth rate (Volume, %)3/	15.5	1.2	-2.9	3.3	2.4		
Import volume of goods & services (%)	17.8	3.6	-2.2	6.3	3.0		
Import value of goods (Bil. USD)	238.2	271.6	263.2	276.7	274.9		
Growth rate (%)1/	27.7	14.0	-3.1	4.7	4.4		
Growth rate (Volume, %)3/	17.9	1.2	-3.6	3.7	3.2		
Trade balance (Bil. USD)	32.4	13.5	17.0	13.5	13.4		
Current account balance (Bil. USD)	-10.3	-15.7	6.6	8.5	7.4		
Current account to GDP (%)	-2.0	-3.2	1.3	1.5	1.4		
Inflation (%)							
CPI	1.2	6.1	1.2	1.7 - 2.7	0.9 - 1.9		
GDP Deflator	1.8	4.8	1.2	1.7 - 2.7	0.9 - 1.9		

Source: Office of the National Economic and Social Development Council, 19th Feb 2024

Source: NESDC

Note: "Data were calculated based on new National Accounts Office's series, published on www.nesdc.go
"Investment means Gross Fixed Capital Formation.

³⁵ Export and import are based on the Bank of Thailand's data.

Thailand Real Estate Market Commentary

7.2 Real estate activities grew by 0.8%, decelerating from the 1.1% recorded in the fourth quarter last year. This was due to Activities of leasing property for inhabitancy and commercial buildings slowed down, together with the decline in activities of real estate agencies. These were attributable to rising household spending awareness, and high level of household debt

(Source: NESDC)

In the fourth quarter of 2023, the real estate market in Thailand experienced the transfer of ownership of housing decreased in both the number of units and the value. There were 96,163 housing ownership transfer units, a decrease of -12.7% compared to 110,210 units YoY, with landed housing decreasing -13.5% and condominiums decreasing -11.0 percent. On the other hands, the value of housing ownership transfers was 279,875 million baht, a decrease of -9.7% YoY with an amount of 309,830 million baht, with landed housing -8.0% condominiums decreasing and decreasing -13.5%. Additionally, the value of newly issued loans decreased along with the ownership transfers. In the fourth quarter of 2023, the amount was 177,473 million baht, a decrease of -14.8% YoY from 208,339 million baht.

Source: Real Estate Information Center

Real Estate Market Around The Subject Property Area

7.3 Real estate businesses experienced a decline in sales compare to the same quarter last year, especially for residential properties priced below 3 million baht. This trend was influenced by uncertain income levels and debt burdens. resulting in reduced loan to high-income individuals. Consequently, sales of residential properties in the 3-5 million baht range were affected. On the positive side, developers have cautiously resumed launching new projects, especially in the residential segment. Additionally, central government measures and economic evaluations are awaited for future directions

(Source: Bank of Thailand)

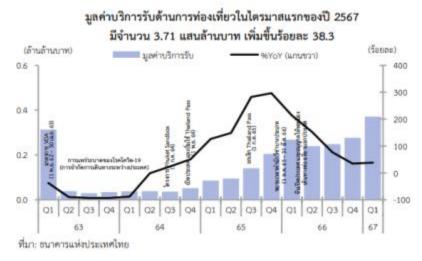
Most of the real estate in the areas surrounding the problematic properties are commercial properties, traditional single-detached houses, and government agencies.

Nearby are several important government offices, shopping malls, and hotels, such as the Land Office. Buri Ram Province, Buri Ram City Hall, Police Station, Hospital, Tweekit Supercenter, Tulip Boutique Hotel Buri Ram, Buritel Hotel, Hop Inn Buri Ram, Modena by Fraser Buri Ram, and Amari Buri Ram United

There are many vacant land and old buildings that have not been developed in the vicinity.

Hotel Market Commentary - Q1 2024





Reference: Ministry of Tourism and Sports, Bank of Thailand, NESDC

- In the first quarter of 2024, the hotel and residential sector continued its growth, sustaining a consecutive increase of 11.8%, up from the previous quarter's 9.8 %. During this quarter, approximately 9.37 million international tourists visited Thailand, contributing to total revenue of around 371 billion Baht from tourism services. On the domestic front, 67.99 million Thai tourists generated revenue of approximately 232 billion Baht. Consequently, the overall tourism revenue reached 438 billion Baht, marking an increase of 10.2%.
- The average occupancy rate for this quarter stood at 75.27%, a slight increase from the 73.55.% in the previous quarter and higher than the 70.24% in the same quarter of the previous year. Male the highest occupancy rate in the 20 quarter period.
- The total revenue from tourism services in this quarter amounted to 371 billion Baht, representing 74.40% of the pre-COVID-19 tourism service revenue. Notably, key international tourists in this quarter were from the China, totaling 1.756 million people (18.74%), Malaysia 1.169 million people (12.47%), Russia 0.623 million people (6.65%), South Koarea 0.559 million people (5.96%) and India totaling 0.473 million people (5.05%)

Source: NESDC

8 Valuation Methodology

Methods of Valuation

8.1 Knight Frank Thailand has applied the Income Method (Discounted Cash Flow Analysis) as the primary method to indicate the Market Value of the Subject Property for the purpose of this report. Furthermore, the Cost Method will also be adopted as a check method for confirmation of the valuation result as calculated by the primary method.

Income Method of Valuation

8.2 Under the **Income Method of Valuation**, the Subject Property's value will be derived from the following process:

An estimation of the gross income that will be received from the Subject operation, assuming that additional income is included above existing levels

An estimate of the operating expenses, comprising salary and related expenses, Management expenses, and expense such as water supply, electricity, household tax, repairs and maintenance etc.

NPV of Net Operating Income (after deducting the operating expenses) and Terminal Value of property at the end of year 8 (net of related selling, transfer fee and other cost) are to achieve property value

Discount Rate or Rate of Return using in this report is derived from the business investment or expected yield of investor. The rate is also adjusted by Valuer's opinion and considering the building condition and age of building

It should be noted in this valuation that Knight Frank Thailand have carried out a valuation of the Subject Property on the assumption that it is cleared and free from any charges and encumbrances from either mortgage, creditors, or any kind of contracts that may affect the property value.

Comparative Method

8.3 For the purposes of this report, we have applied the Comparative Method of Valuation to the land component only to arrive at the Market Value of the Subject Property's land component. Under the Comparative Method of Valuation, the value is derived from the direct comparison of capital values of similar properties. That is comparing the Subject Property with other properties which are near substitutes for one another. Such properties should be of similar size, shape, location and the data should also reflect recent transactions. This method takes into account of general economic factors affecting the property market. A standardized method is the application of the comparative method to land markets under review. Adjustments are made for divergences from the standard site by the use of a specific set of rules.

Adjustments to the sale prices of competitive properties selected for comparison is considered as they relate the subject and to the various dissimilar investment features. Procedures used to estimate the degree of comparability between two properties involve sound judgment decisions concerning their similarity with respect to any value factors such as location, area, shape, level of land, potential to use, etc. Knight Frank Thailand has considered unique advantages or disadvantages compared to other sites. Actual real estate market values vary for each site and are dependent upon numerous individual features, qualities, characteristics and restrictions. The variable main point have to consideration are as follows

Adjusted price consists of expected for sale, adjusted for time, financing and condition.

Adjusted location consists of environment, view, distance from the main road, community, central business district, residential and industrial zone, public utilities or infrastructure and the entrance to the Subject Property.

Adjusted the property consists of physical and economic characteristics such as size, shape, landscape, amount of saleable area, existing utilities, style and potential of building or the project.

Adjusted Restriction or Condition consists of zoning, pollution, garbage, expropriation of land etc.

The **Depreciated Replacement Cost** is an estimation of the replacement cost of the building "as new", and subtracting from the value appropriate allowances for depreciation.

Depreciated 8.4 Replacement Cost Method

Our valuation has been undertaken using the Depreciated Replacement Cost (DRC) method. The DRC method is based on an estimate of the Market Value for the existing use of the land, plus the current gross replacement (reproduction) costs of the improvements, less allowances for physical deterioration and all relevant forms of obsolescence and optimisation. The DRC method is used for certain types of properties which are rarely, if ever, sold in the open market, except by way of a sale of the business of which they are a part (called the business in occupation), due to their uniqueness arising from the specialised nature and design of the buildings, their configuration, size, location or otherwise.

Apart from the above, we have also compared the said unit cost with the Standard Construction Costing of Buildings as published by the Valuers Association of Thailand, as an additional form for checking our results. For the calculation of the depreciation figure for the Subject Buildings, Knight Frank Thailand has applied the Straight Line Method of Depreciation. This application takes into account the remaining useful life of the building or asset. We consider 50 years useful life for the Building and 15 years for decoration and furniture.

Cost Method

8.5 Under the Cost method of Valuation, the value of the Subject Property is derived from the Market Value of the land as calculated via the Comparative Method, plus the Depreciated Replacement Cost of the buildings and improvements via the Depreciated Replacement Cost Method.

9 Valuation Considerations

9.1

Valuation Assumptions and Comments

- Knight Frank Thailand has been instructed to carry out a valuation of the Subject Property on a free and clear freehold title basis and under the assumptions made in this report only. Any other conditions that may affect the value of the Subject Property have not taken into account in our valuation.
- 2. Knight Frank Thailand has not verified the compliance of the building's construction with all the relevant zonings, Government regulations, or Building Acts, and nor have we checked if the Building Plan is compliant with all relevant buildings and construction regulations as stipulated by the Local Controlled Office. We have assumed that the Construction Permit for the Architectural Plans that have been previous provided to us were approved and issued by the local governing bodies and authorities, and fully adhered to during the construction process.
- 3. Knight Frank Thailand has assumed that the Gross Floor Area, materials details and layout plans utilized in the measurement and estimations by our Valuers as at and following our inspection date are correct and accurate. It should be noted that the actual figure of the gross construction area and its layout as surveyed and verified by another professional (surveyor or quantity surveyor) for another purpose may differ from Knight Frank Thailand's estimation.
- 4. We did not receive the calculation sheets of the building construction permits. After a preliminary inspection and calculation of the building areas, it was found that the existing building gross floor area exceeds the area under the building construction permit which the difference may be due to variations in calculation methods. However, the buildings were received both a building permit and a building certificate. Therefore, we consider the total gross floor area under the building construction permit for this valuation.

Highest and Best Use

- 9.2 After considering the pertinent characteristics of the Subject Property including location, zoning, development potentials and the current land usage in the neighbourhood, we are of the opinion that the Commercial Use (Hotel) represents the Highest and Best Use for the Subject Property.
 - "Highest and Best Use" is defined as the best possible use, subject to legal and physical viability that, as of the date of valuation, is most likely to produce the greatest net return to the land over a given period.

10 Valuation

Income Method Of Valuation - to indicate the Market Value

Valuation to Indicate the **Market Value**

Income Method of 10.1 In order to confirm the Market Value of the Subject Property as assessed by the Primary Method, Knight Frank Thailand has undertaken an Income Method valuation by determining a hypothetical project scheme (please see the details in the appendic) that we believe represents the Highest & Best Use of the Subject Property.

Valuation Assumptions:

- 1. The Average Daily Rate assumed for Year 1 will be Baht 880 per key room. This rate has been determined with reference to the historical performance of the Hotel under its current operation, with consideration of general market parameters, and with reference to the adjusted financial projection data provided by the Client. As the brand becomes established in the market, we have assumed that the ADR rate will increase by 3.0% onward throughout the balance of the DCF timeline.
- 2. The Occupancy Rate is based on limited historical performance data and market factors. However, we have assumed the occupancy rate to be 45% for the first year and 50% onward.
- 3. We hereby summarise our other Income Method assumptions as follows:





Other	Assumptions	Variable	Ratio Fixed	Growth Rate	For 1st Year
REVENUE					
Room Ro	evenue	Room Yield			880.00
Food Re	venue	\$ Occ Rm	100.00%	3.50%	380.00
Beverag	e Revenue	\$ Occ Rm	100.00%	3.50%	120.00
Room Hi	ire/F&B Other	\$ Occ Rm	100.00%	3.50%	-
Telephoi	ne Revenue	\$ Occ Rm	100.00%	3.50%	-
Minor De	epartments	\$ Occ Rm	100.00%	3.50%	100.00
DEPARTMENTAL COSTS	S & EXPENSES				
Rooms	Payroll	\$ Occ Rm	100.00%	3.00%	60.00
	Other	\$ Occ Rm	100.00%	3.00%	50.00
Total		\$ Occ Rm			110.00
F&B	Cost of Food	% Food Rev			35.00%
	Cost of Beverage	% Bev Rev			30.00%
	Payroll	% F&B Rev	100.00%	0.00%	12.00%
	Other	% F&B Rev		0.00%	10.00%
Total		% F&B Rev			55.80%
Telepho	one Cost of Calls	% Tel Rev			25.00%
Теперно	Payroll	% Tel Rev	100.00%	0.00%	15.00%
	Other	% Tel Rev	100.0070	0.00%	10.00%
Total	- Culoi	% Tel Rev		0.0070	#DIV/0!
Minor D	epts Cost of Sales	% M D Rev			30.00%
WITTOT D		% M D Rev	100.00%	0.00%	20.00%
	Payroll Other	% M D Rev	100.00%	0.00%	10.00%
Total	Other	% M D Rev		0.0076	60.00%
		70 W 2 NOV			00.0070
UNDISTRIBUTED OPERA					
Adminis	stration & General	f Assail Des		2.000/	20.00
	Payroll	\$ Avail Rm		3.00%	30.00
Total	Other	\$ Avail Rm		3.00%	26.00
Total		\$ Avail Rm			56.00
Sales &	Marketing				
	Payroll	\$ Avail Rm		3.00%	22.00
	Other	\$ Avail Rm		3.00%	18.00
Total		\$ Avail Rm			40.00
Energy	Costs	\$ Avail Rm	100.00%	2.00%	45.00
Repairs	& Maintenance				
,	Payroll	\$ Avail Rm		3.00%	20.00
	Other	\$ Avail Rm		3.00%	12.00
Total		\$ Avail Rm			32.00
OVERHEAD EXPENSES					
Insurance	e	On cons't costs		0.00%	0.12%

Discounted Cashflow

A Discounted Cash Flow analysis has been prepared by taking into account the ability of the hotel to generate income over a 10-year period based on our financial projection as detail attached, we have adopted a 11-year horizon for the Discounted Cash Flow analysis. We believe this method is appropriate for this property based on our reasonable estimation and this approach is becoming commonly adopted in the industry.

Each period's net operating income is discounted to arrive at the present value of the future cash flows.

The hotel anticipated sales value at the end of the period (terminal value) is also discounted to its present value and added to the discounted cash flow sum to arrive at the total present market value of the property.

In our cash flow we have regard to the disposal cost at the end of the investment period. These costs include agent and legal fee, stamp duty, government fee for asset transfer.

Terminal Value

We have assumed that the property is sold at the end of Year 10 based on the net operating profit as at Year 11. We have adopted a terminal capitalization rate of 8.5% which we consider reflecting the expected market yield for a hotel of this standard in this location, and based upon historical trading information from previous performance and management.

Discount Rate

In determining an appropriate Discount Rate to adopt as part of the Discount Cashflow Approach valuation calculation, Knight Frank Thailand must have regard to the 10-year Bond Rate, which is typically considered as the "safe rate" in comparison to all other prospective investments. Due to a variety of domestic and international economic circumstances, the 10-year Bond Rate in Thailand is currently at historically low levels, currently at approximately 2.55% (as of 6 September 2024). Historically, Knight Frank Thailand would add a "risk premium" for the required Rate of Return of a project such as the Subject

Property of between +6 to +8 points (assuming a freehold property). However, despite the current low level of the 10-year Bond Rate, the desired Rate of Return for property investment has remained stable, and the desired "risk premium" for investors in the market has not fallen in tandem with the "risk free" Bond Rate in recent years.

Therefore, in recognition of the conditions in the commercial property market, Knight Frank Thailand must now assume a return rate of between +6 to +8 points for freehold property above the 10-year Bond Rate. Based upon this reasoning, an appropriate Discount Rate would hypothetically range from 8.55% to 10.55%. Based on our extensive knowledge of various property projects, developments, and commercial investments, Knight Frank Thailand is of the opinion that an astute property investor would consider a Rate of Return for a commercial investment such as the Subject Property to fall between 8.55% to 10.55%, depending on the property's perceived risk, it's current condition, the project's location, and the historical performance achieved as at the date of assessment.

On this basis, we have set the Discount Rate at 9.5% in calculating the Market Value of the Subject Property

Market Value As Existing Use

A summary of our results, cashflow, acquisition and Terminal Value as at Year 11 of the Subject Property are detailed in the table below

		DISCOUNT	ED CASH FLOW METHOD		
Period		Cashflow from Property		Selling Costs	Net Cashflow
Year 1		6,649,296			6,649,296
Year 2		8,276,390			8,276,390
Year 3		8,616,681			8,616,681
Year 4		8,973,667			8,973,667
Year 5		9,347,410			9,347,410
Year 6		9,735,346			9,735,346
Year 7		10,131,644			10,131,644
Year 8		10,546,711			10,546,711
Year 9		10,980,680			10,980,680
Year 10		11,431,076		-4,197,258	147,142,411
Terminal Value C	Calculations		Discount Rate		9.50%
Year 11		11,892,230	Net Present Value		112,061,366
Capitalised @	8.50%	139,908,592	Rounded to		112,000,000
			per room		1,417,722

SENSITIVITY ANALYSIS		Terminal Yield - End Year 10					
	Discount Rate	8.00%	8.50%	9.00%			
	9.00%	119,585,837	116,002,966	112,818,192			
	9.50%	115,483,957	112,061,366	109,019,064			
	10.00%	111,563,201	108,293,039	105,386,228			



Best Western Royal Buri Ram No.of Room (Daily) 79 rooms

Period	Year 1		Year 2		Year 3		Year 4		Year 5		Year 6		Year 7		Year 8		Year 9		Year 10		Year 11	
Hotel Room Available	28,835		28,835		28,835		28,835		28,835		28,835		28,835		28,835		28,835		28,835		28,835	
Hotel Room Occupied	12,976		14,418		14,418		14,418		14,418		14,418		14,418		14,418		14,418		14,418		14,418	
Occupancy (%)	45%		50%		50%		50%		50%		50%		50%		50%		50%		50%		50%	
Hotel Room Rate	880		911		943		976		1,010		1,045		1,082		1,120		1,159		1,199		1,241	
Room Rate Growth		3.50%		3.50%		3.50%		3.50%		3.50%		3.50%		3.50%		3.50%		3.50%		3.50%		
1	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %
REVENUE																						
Hotel Rooms	11,418,660	59.46%	13,131,459	59.46%	13,591,060	59.46%	14,066,747	59.46%	14,559,083	59.46%	15,068,651	59.46%	15,596,054	59.46%	16,141,916	59.46%	16,706,883	59.46%	17,291,624	59.46%	17,896,831	59.46%
Apartment Rooms	6,487,875	33.78%	7,461,056	33.78%	7,722,193	33.78%	7,992,470	33.78%	8,272,206	33.78%	8,561,734	33.78%	8,861,394	33.78%	9,171,543	33.78%	9,492,547	33.78%	9,824,786	33.78%	10,168,654	33.78%
Minor Departments	1,297,575	6.76%	1,492,211	6.76%	1,544,439	6.76%	1,598,494	6.76%	1,654,441	6.76%	1,712,347	6.76%	1,772,279	6.76%	1,834,309	6.76%	1,898,509	6.76%	1,964,957	6.76%	2,033,731	6.76%
Total	19,204,110	100.00%	22,084,727	100.00%	22,857,692	100.00%	23,657,711	100.00%	24,485,731	100.00%	25,342,732	100.00%	26,229,727	100.00%	27,147,768	100.00%	28,097,940	100.00%	29,081,367	100.00%	30,099,215	100.00%
DEPARTMENTAL COSTS & EXPENSES																						
Rooms	1,427,333	12.50%	1,633,503	12.44%	1,682,508	12.38%	1,732,983	12.32%	1,784,973	12.26%	1,838,522	12.20%	1,893,677	12.14%	1,950,488	12.08%	2,009,002	12.02%	2,069,272	11.97%	2,131,351	11.91%
F&B	3,620,234	55.80%	4,163,269	55.80%	4,308,984	55.80%	4,459,798	55.80%	4,615,891	55.80%	4,777,447	55.80%	4,944,658	55.80%	5,117,721	55.80%	5,296,841	55.80%	5,482,231	55.80%	5,674,109	55.80%
Minor Depts	778,545	60.00%	895,327	60.00%	926,663	60.00%	959,096	60.00%	992,665	60.00%	1,027,408	60.00%	1,063,367	60.00%	1,100,585	60.00%	1,139,106	60.00%	1,178,974	60.00%	1,220,238	60.00%
Total Costs of Sales	5,826,112	30.34%	6,692,099	30.30%	6,918,155	30.27%	7,151,878	30.23%	7,393,529	30.20%	7,643,377	30.16%	7,901,703	30.12%	8,168,794	30.09%	8,444,949	30.06%	8,730,478	30.02%	9,025,698	29.99%
Gross Operating Income	13,377,998	69.66%	15,392,628	69.70%	15,939,537	69.73%	16,505,833	69.77%	17,092,203	69.80%	17,699,354	69.84%	18,328,024	69.88%	18,978,974	69.91%	19,652,990	69.94%	20,350,890	69.98%	21,073,517	70.01%
UNDISTRIBUTED OPERATING EXPENSES																						
Administration & General	1,614,760	8.41%	1,663,203	7.53%	1,713,099	7.49%	1,764,492	7.46%	1,817,427	7.42%	1,871,949	7.39%	1,928,108	7.35%	1,985,951	7.32%	2,045,530	7.28%	2,106,896	7.24%	2,170,102	7.21%
Sales & Marketing	1,153,400	6.01%	1,188,002	5.38%	1,223,642	5.35%	1,260,351	5.33%	1,298,162	5.30%	1,337,107	5.28%	1,377,220	5.25%	1,418,537	5.23%	1,461,093	5.20%	1,504,925	5.17%	1,550,073	5.15%
Energy Costs	1,297,575	6.76%	1,323,527	5.99%	1,349,997	5.91%	1,376,997	5.82%	1,404,537	5.74%	1,432,628	5.65%	1,461,280	5.57%	1,490,506	5.49%	1,520,316	5.41%	1,550,722	5.33%	1,581,737	5.26%
Repairs & Maintenance	922,720	4.80%	950,402	4.30%	978,914	4.28%	1,008,281	4.26%	1,038,529	4.24%	1,069,685	4.22%	1,101,776	4.20%	1,134,829	4.18%	1,168,874	4.16%	1,203,940	4.14%	1,240,059	4.12%
Total Operating Expenses	4,988,455	25.98%	5,125,133	23.21%	5,265,652	23.04%	5,410,121	22.87%	5,558,655	22.70%	5,711,369	22.54%	5,868,384	22.37%	6,029,823	22.21%	6,195,812	22.05%	6,366,483	21.89%	6,541,971	21.73%
House Profit	8,389,543	43.69%	10,267,495	46.49%	10,673,885	46.70%	11,095,712	46.90%	11,533,548	47.10%	11,987,985	47.30%	12,459,641	47.50%	12,949,151	47.70%	13,457,178	47.89%	13,984,406	48.09%	14,531,547	48.28%
Basic Management Fee	384,082	2.00%	441,695	2.00%	457,154	2.00%	473,154	2.00%	489,715	2.00%	506,855	2.00%	524,595	2.00%	542,955	2.00%	561,959	2.00%	581,627	2.00%	601,984	2.00%
Gross Operating Profit	8,005,461	41.69%	9,825,800	44.49%	10,216,732	44.70%	10,622,558	44.90%	11,043,833	45.10%	11,481,131	45.30%	11,935,046	45.50%	12,406,196	45.70%	12,895,219	45.89%	13,402,779	46.09%	13,929,562	46.28%
· 1	1																					
OVERHEAD EXPENSES																						
	180.000	0.94%	180.000	0.82%	180.000	0.79%	180.000	0.76%	180.000	0.74%	180.000	0.71%	180.000	0.69%	180.000	0.66%	180.000	0.64%	180.000	0.62%	180.000	0.60%
Insurance	180,000 480.328		180,000 589.548	0.82% 6.00%	180,000 613.004	0.79% 6.00%	180,000 637.353	0.76% 6.00%	180,000 662.630	0.74% 6.00%	180,000 688.868	0.71% 6.00%	•	0.69% 6.00%	180,000 744.372	0.66% 6.00%	180,000 773,713	0.64% 6.00%	180,000 804.167		•	0.60% 6.00%
Insurance Land and Building Tax	480,328	6.00%	589,548	6.00%	613,004	6.00%	637,353	6.00%	662,630	6.00%	688,868	6.00%	716,103	6.00%	744,372	6.00%	773,713	6.00%	804,167	6.00%	835,774	6.00%
Insurance	•						•						716,103 120,407				·		•	6.00% 0.40%	835,774 118,582	



Cost Method of Valuation - as a Cross Check

Property Value 10.2 LAND VALUE COMMENTARY AND CALCULATIONS Via Cost Method

According to Knight Frank's investigation of land pricing in the vicinity of the Subject Property, we found that the comparable asking prices and transacted prices for vacant land range between Baht 45,000,- to 118,182.- per square wah. The variation depends on factors such as location, land area, shape, amenities, view and potential of land use, etc.

From the market data as attached under Market Evidence, Comparable Data No. 4, No. 5, and No. 6 are deemed to be the most suitable comparables for the Subject Property. After due consideration to the location, size, and land area, we have considered the adjusted land value as below

Description	C	The Subject		
Description	4	5	6	Property
	On Injannarong			On Soi Jira 9/1
Location	road and Santi	On Jira road	On Lak Muang road	and Soi Jira 11
	Pracha road			and Sol Jila 11
Shape	Rectangular in	Irrogular in chang	Irrogular in abana	Irrogular in abana
Snape	shape	Irregular in shape	Irregular in shape	Irregular in shape
Land Area (sq.wah)	872.40	400.00	234.00	697.00
Road Frontage (m)	93.00	16.00	12.00	89.00
Land Level (m)	0.00	0.00	0.00	0.00
Zoning	Community Zone	Community Zone	Community Zone	Community Zone
Appropriated to use	Commercial and	Commercial and	Commercial and	Commercial and
Appropriated to use	Residential	Residential	Residential	Residential
Asking Price (baht / sq.wah)	74,507	45,000	72,650	
Estimate Selling Price (baht / sq.wah)	59,606	36,000	58,120	
Transacted Price (baht / sq.wah)	0	0	0	
Date (Asking price / transacted price)	Sep 2024	Sep 2024	Sep 2024	
Time Adjustment (baht /sq.wah)	0	0	0	
Cut & Fill Earth Adjustment	0	0	0	
Total Primary Adjustment (baht per sq.wah)	59,606	36,000	58,120	





Factor	Comparable Data No.								
ractor	%	4	%	5	%	6			
Location									
- Site Location	-15%	(8,941)	20%	7,200	-15%	(8,718)			
- View and Surrounding	0%		0%		0%				
- Terrain	0%		0%		0%				
- Accessibility	-5%	(2,980)	5%	1,800	0%				
Factor of Subject Property									
- Land Area	3%	1,788	-2%	(720)	-4%	(2,325)			
- Shape and Condition of land plot	-5%	(2,980)	0%		0%				
- Road Frontage	-4%	(2,384)	-2%	(720)	-4%	(2,325)			
Potential of land use	0%		0%		0%				
Regulations and Development Constsq.wahnts	0%		0%		0%				
Total	-26%	(15,497)	21%	7,560	-23%	(13,368)			
Price from Adjustment	44	,108	43,	560	44	,752			

inal Adjustme	nt					
Evident No.	Final Adj Price	Absolute Adj	Proportion (1)	Inverse	Proportion (2)	Weighted Price
4	44,108	19,074	0.4448	2.2482	0.2351	10,369
5	43,560	10,440	0.2435	4.1074	0.4295	18,709
6	44,752	13,368	0.3117	3.2079	0.3354	15,011
Total	132,421	42,881	1.0000	9.5635	1.0000	44,089
		Or (Baht / s	q.wah)			44,000

After making the necessary adjustments for the subject land, we are of the opinion that the market value of the subject land as follows

Land Value Calculation Via Comparative Method

Total Registered Land Area is 1 rai 2 ngan 97.0 square wah or 1.7425 rai

Or 697.0 square wah @ Baht 44,000 Baht 30,668,000.-Or Baht 30,700,000.-





Buildings & Improvements

Value - Via DRC

Method

10.3 The current gross replacement costs of buildings and other improvements less allowances for physical, functional, economic deterioration and all relevant forms of obsolescence and optimisation, as calculation below

Building and Other Improvement - (Depreciated Replacement Cost Method) under Building **Construction Permit**

Name		A					DRC
1) 4 - Storeys - Building A 1.1 Structural and architectural works 1,029.00 28,000 28,812,000 1,515,00	Building and Other Improvement	Amounts	Price/Units	RCN (R	Replacement	Depre	(Depreciated
14 - Storeys - Building A 1,025,000 28,000 28,812	"Best Western Royal Buri Ram"		(THB/Units)	Cost As	New)-(THB)	(%)	Replacement
1. Structural and architectural works 1,029,00 28,000 28,812,000 28,812,000 28,812,000 3		Lumsum)					Cost)-(THB)
Internal area 1,029,00 28,000 28,012	1) 4 - Storeys - Building A						
Internal area 1,029.00 28,000 28,812,000	1.1 Structural and architectural works						
Palcony area 101.00 15.000 1,515.000 1,908.0	Guestroom area						
Lobby area 106.00 18,000 1,000 5,025,000 5	- Internal area	1,029.00	28,000	28,812,000			
Service area 335.00 15,000 5,025,000 5,148,000 70 70 70 70 70 70 70	- Balcony area	101.00	15,000	1,515,000			
Support area 429.00 12,000 5,148,000 20% 33,926,400 1.2	Lobby area	106.00	18,000	1,908,000			
Total cost of structural and architectural works 2,000.00 21,204 42,408,000 33,926,400	Service area	335.00	15,000	5,025,000			
Company Comp	Support area	429.00	12,000	5,148,000			
Substroom area	Total cost of structural and architectural works	2,000.00	21,204		42,408,000	20%	33,926,400
Internal area	1.2 Decoration and finishing works					-	
Service area A41.00 A,000 1,764,000 Total cost of decoration and finishing works 1,470.00 8,200 12,054,000 37,542,600	Guestroom area						
Service area A41.00 A,000 1,764,000 70% 3,616,200 70% 3,616,200 70% 3,616,200 70% 70% 3,616,200 70% 70	- Internal area	1,029.00	10,000	10,290,000			
Total cost of decoration and finishing works 1,470.00 8,200 12,054,000 37,542,600	Service area						
Total cost of 4 - Storeys - Building A 2,000.00 27,231 54,462,000 37,542,600	Total cost of decoration and finishing works	1.470.00		, ,		70%	3.616.200
2) 4 - Storeys - Building B 2.1 Structural and architectural works Guestroom area - Internal area 852.00 28,000 23,856,000 - Balcony area 81.00 15,000 1,215,000 Restaurant area 131.00 18,000 5,070,000 Support area 527.00 12,000 6,324,000 Total cost of structural and architectural works 1,929.00 20,126 38,823,000 20% 31,058,400 2.2 Decoration and finishing works Guestroom area - Internal area 852.00 10,000 8,520,000 Total cost of Decoration and finishing works 1,321.00 7,870 10,396,000 70% 3,118,800 Total cost of Decoration and finishing works 1,321.00 7,870 10,396,000 70% 34,177,200 3)Single-storey building - meeting room 3.1 Structural and architectural works Service area 227.00 18,000 4,086,000 Support area 89.00 12,000 1,068,000 Total cost of structural and architectural works Service area 89.00 12,000 1,068,000 Total cost of structural and architectural works Service area 227.00 8,000 1,686,000 Support area 89.00 12,000 1,068,000 Total cost of structural and architectural works Service area 227.00 8,000 1,816,000 Total cost of structural and finishing works Service area 227.00 8,000 1,816,000 Total cost of structural and finishing works Service area 227.00 8,000 1,816,000 Total cost of structural and finishing works Service area 227.00 8,000 1,816,000 Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 55% 817,200	<u> </u>	2,000.00				_	
2.1 Structural and architectural works Guestroom area Security Securi	g					-	
Service area Serv	2) 4 - Storeys - Building B						
- Internal area 852.00 28,000 23,856,000 - Balcony area 81.00 15,000 1,215,000 Restaurant area 131.00 18,000 2,358,000 Service area 338.00 15,000 5,070,000 Support area 527.00 12,000 6,324,000 Total cost of structural and architectural works 1,929.00 20,126 38,823,000 20% 31,058,400 2.2 Decoration and finishing works Guestroom area	2.1 Structural and architectural works						
Balcony area 81.00 15,000 1,215,000 Restaurant area 131.00 18,000 2,358,000 Service area 338.00 15,000 5,070,000 Support area 527.00 12,000 6,324,000 Total cost of structural and architectural works 1,929.00 20,126 38,823,000 20% 31,058,400	Guestroom area						
Restaurant area 131.00 18,000 2,358,000 Service area 338.00 15,000 5,070,000 Support area 527.00 12,000 6,324,000 Total cost of structural and architectural works 1,929.00 20,126 38,823,000 20% 31,058,400 2.2 Decoration and finishing works 1,929.00 20,126 38,823,000 20% 31,058,400 Restaurant area and service area 852.00 10,000 8,520,000 8,520,000 8,520,000 8,520,000 8,520,000 8,520,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 3,118,800 3,118,800 3,118,800 3,118,800 3,118,800 3,177,200 3,118,800 3,177,200 3,118,800 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,177,200 3,17	- Internal area	852.00	28,000	23,856,000			
Service area 338.00 15,000 5,070,000 Support area 527.00 12,000 6,324,000 Support area 527.00 12,000 6,324,000 Support area Supp	- Balcony area	81.00	15,000	1,215,000			
Support area 527.00 12,000 6,324,000	Restaurant area	131.00	18,000	2,358,000			
Total cost of structural and architectural works 1,929.00 20,126 38,823,000 20% 31,058,400	Service area	338.00	15,000	5,070,000			
2.2 Decoration and finishing works Guestroom area - Internal area 852.00 10,000 8,520,000 Restaurant area and service area 469.00 4,000 1,876,000 Total cost of Decoration and finishing works 1,321.00 7,870 10,396,000 70% 3,118,800 Total cost of 4 - Storeys - Building B 1,929.00 25,515 49,219,000 34,177,200	Support area	527.00	12,000	6,324,000			
Comparison of the Control of the Control of Service area 10,000 10,000 1,876,000 10,39	Total cost of structural and architectural works	1,929.00	20,126		38,823,000	20%	31,058,400
Part	2.2 Decoration and finishing works					-	
Restaurant area and service area 469.00 4,000 1,876,000	Guestroom area						
Total cost of Decoration and finishing works 1,321.00 7,870 10,396,000 34,118,800 34,177,200 34	- Internal area	852.00	10,000	8,520,000			
Total cost of 4 - Storeys - Building B 1,929.00 25,515 49,219,000 34,177,200 3)Single-storey building - meeting room 227.00 18,000 4,086,000 4,086,000 Service area 227.00 18,000 1,068,000 1,068,000 1,068,000 Total cost of structural and architectural works 316.00 16,310 5,154,000 18% 4,226,280 3.2 Decoration and finishing works 227.00 8,000 1,816,000 55% 817,200 Total cost of decoration and finishing works 1,816,000 5,043,480 Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480	Restaurant area and service area	469.00	4,000	1,876,000			
3)Single-storey building - meeting room 3.1 Structural and architectural works Service area 227.00 18,000 4,086,000 Support area 89.00 12,000 1,068,000 Total cost of structural and architectural works 316.00 16,310 5,154,000 18% 4,226,280 3.2 Decoration and finishing works Service area 227.00 8,000 1,816,000 Total cost of decoration and finishing works Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480	Total cost of Decoration and finishing works	1,321.00	7,870		10,396,000	70%	3,118,800
3)Single-storey building - meeting room 3.1 Structural and architectural works Service area 227.00 18,000 4,086,000 Support area 89.00 12,000 1,068,000 Total cost of structural and architectural works 316.00 16,310 5,154,000 18% 4,226,280 3.2 Decoration and finishing works Service area 227.00 8,000 1,816,000 Total cost of decoration and finishing works Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480	Total cost of 4 - Storeys - Building B	1,929.00	25,515		49,219,000	=	34,177,200
3.1 Structural and architectural works Service area 227.00 18,000 4,086,000 Support area 89.00 12,000 1,068,000 Total cost of structural and architectural works 316.00 16,310 5,154,000 18% 4,226,280 3.2 Decoration and finishing works 227.00 8,000 1,816,000 1,816,000 55% 817,200 Total cost of decoration and finishing works 1,816,000 5,043,480 Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480						-	
Service area 227.00 18,000 4,086,000 Support area 89.00 12,000 1,068,000 Total cost of structural and architectural works 316.00 16,310 5,154,000 18% 4,226,280 3.2 Decoration and finishing works Service area 227.00 8,000 1,816,000 1,816,000 55% 817,200 Total cost of decoration and finishing works 1,816,000 55% 817,200 Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480	3)Single-storey building - meeting room						
Support area 89.00 12,000 1,068,000 Total cost of structural and architectural works 316.00 16,310 5,154,000 18% 4,226,280 3.2 Decoration and finishing works 227.00 8,000 1,816,000 1,816,000 55% 817,200 Total cost of decoration and finishing works 1,816,000 5,043,480 5,043,480	3.1 Structural and architectural works						
Total cost of structural and architectural works 316.00 16,310 5,154,000 18% 4,226,280 3.2 Decoration and finishing works Service area 227.00 8,000 1,816,000 Total cost of decoration and finishing works 1,816,000 55% 817,200 Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480	Service area	227.00	18,000	4,086,000			
3.2 Decoration and finishing works 227.00 8,000 1,816,000 55% 817,200 Service area 227.00 316.00 22,057 6,970,000 5,043,480	Support area	89.00	12,000	1,068,000			
Service area 227.00 8,000 1,816,000 55% 817,200 Total cost of decoration and finishing works 1,816,000 55% 817,200 Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480	Total cost of structural and architectural works	316.00	16,310		5,154,000	18%	4,226,280
Total cost of decoration and finishing works Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 55% 817,200 5,043,480	3.2 Decoration and finishing works	-				-	
Total cost of single-storey building - meeting room 316.00 22,057 6,970,000 5,043,480	Service area	227.00	8,000	1,816,000			
	Total cost of decoration and finishing works				1,816,000	55%	817,200
Total cost of Item 1-3 4,245.00 26,066 110,651,000.00 69% 76,763,280.00	Total cost of single-storey building - meeting room	316.00	22,057		6,970,000	-	5,043,480
	Total cost of Item 1-3	4,245.00	26,066		110,651,000.00	69%	76,763,280.00





Building and Other Improvement "Best Western Royal Buri Ram"	Amounts (Sq.m., m., Lumsum)	Price/Units (THB/Units)		placement New)-(THB)	Depre (%)	DRC (Depreciated Replacement Cost)-(THB)
3) Project System						
Electrical System	1 Lot	(L/S)	6,100,000			
Communication System	1 Lot	(L/S)	800,000			
Sanitary System	1 Lot	(L/S)	5,100,000			
Air Conditioning System and Ventilation System	1 Lot	(L/S)	5,200,000			
Fire Protection System and Fire Alarm System	1 Lot	(L/S)	3,000,000			
Elevator System	2 Lot	(L/S)	2,500,000			
Swimming Pool System	1 Lot	(L/S)	500,000			
				23,200,000	40%	13,920,000
4) Other Furniture and Equipment						
- Furniture in Guest Room	79	141,000	11,139,000			
- Furniture in Service Area		(L/S)	3,200,000			
- Reception, Office and Kitchen Equipment		(L/S)	1,280,000			
Total cost of Other Furniture and Equipment				15,619,000	70%	4,685,700
5) Other Improvements			_			
- Swimming pool	56.00	31,000	1,736,000			
- Walkway	24.00	3,200	76,800			
- Concrete yard	1,861.00	1,100	2,047,100			
- Fences	207.00	2,600	538,200			
Total cost of Other Improvements				4,398,100	27%	3,210,613
Total Replacement Cost of Buildings and Other Improvements	4,245.00	36,247	-	153,868,100	36%	98,579,593
Rounded to			-	154,000,000	-	99,000,000
Or Baht/Room			_	1,949,367	_	1,253,165
Total Land and Replacement Cost of Buildings and Other I	mprovements	s	-	184,562,500	- ·	129,273,993
Rounded to			-	180,000,000	-	130,000,000
Or Baht/Room			-	2,278,481		1,645,570



Market Value

10.4 On the basis of the calculations detailed herein, we are of the opinion that the Market Value of the Freehold interest in the property, at the Date of Valuation are as below

Income Method Of Valuation : THB 112,000,000.Cost Method Of Valuation : THB 130,000,000.-

Knight Frank Thailand has applied the **Income Method of Valuation** to indicate the market value of the Subject Property for the purpose of this report.



11 Valuation Certification

Final Opinion of Values

Market Value 11.1 In accordance with details outlined in this report and having given very careful consideration to all relevant factors, we are of the opinion that the Market Value of its Freehold Basis of the Subject Property and free from all encumbrances, as at 6 September 2024, and subject to our assumptions and conditions stated hereinabove, is:

• Market Value : THB 112,000,000.-

By Income Method (Thai Baht One Hundred And Twelve Million Only)

• Property Values : THB 130,000,000.- (Thai Baht One Hundred And

Knight Frank Chartered (Thalland) Co.,ltd. บริษัท ในห์แฟรงค์ ชาร์เคอร์ (ประเทศไทย) จำกัด

By Cost Method Thirty Million Only)

Signature

Yours Faithfully,

For and on Behalf of Knight Frank Chartered (Thailand) Company Limited

Ms Korkaew Charoensook

Director - Valuation & Advisory Department

Qualified Senior Valuer No. 440

Valuers & Inspectors : Mr Nawa Sornkrue



MARKET EVIDENCE - HOTEL

			40	
	Plus*			
Market Evidence No.	1	2	3	4
Hotel Name	Hop Inn Buri Ram	Amari Buri Ram United Hotel	HOTEL AGNES	Buritel Hotel
Distance				
- Airport	31.9 km.	36 km.	30.6 km.	30.9 km.
- I-Mobile Stadium	2.5 km.	0 km.	3.4 km.	2.9 km.
Room Sizes (sq.m.)				
- Standard	20	N/A	-	-
- Deluxe	-	36-41	24-48	29
- Suite	-	80	-	55-58
Internet Rate (Baht)				
- Standard	625	N/A	-	-
- Deluxe	-	1,500-1,990	1,100-2,400	700-1,500
- Suite	-	4,200	-	2,100-3,000
Total of Guestrooms	79	60	40	N/A
Security System				
-Security Guard Service	yes	yes	yes	yes
- CCTV system	yes	yes	yes	yes
Facilities				
No.of Bar and Restauran	-	1	1	1
Other Facilities	Free Wi-Fi in all rooms!	Room Service 24 hrs.	Free Wi-Fi in all rooms!	Free Wi-Fi in all rooms!
	Internet	Swimming Pool	Internet	Internet
	Internet services	Fitness Center	Internet services	Internet services
	Wi-Fi in public areas	Tennis Court	Wi-Fi in public areas	Wi-Fi in public areas
	Car park [free of charge]	Business Center	Car park [free of charge]	Car park [free of charge]
	Daily housekeeping	Meeting Room	Swimming pool	Swimming pool
	Elevator	Restaurant	Restaurants	Restaurants
	Facilities for disabled guests	Wireless Hi-Speed Internet		
	Smoke-free property	• Laundry Service		
		Tour Counter		



MARKET EVIDENCE - VACANT LAND

Comparable Data No. 1





Type of Property : Vacant Land.

Location : On hightway no.288

GPS Coordinate : 14.984883433829808, 103.08303164411555

Access Road : Concrete road of approximately 20 metres wide with approximately 50

metres including a boundary.

Public Utility : Provided with electricity supply, water supply and telephone lines

Zoning (Town Plan) : "Pink Zone" which is defined as "Community Zone"

Land Area : Approximately 6 Rai (or 2,400.0 square wah or 9,600.0 square metres)

Feature : Rectangular in shape with frontage facing to the road access of

approximately 30 metres. The land is filled at the same level as the

frontage road.

Asking Price : Approximately Baht 50,000.- per square wah.

Asking Date : Sep 2024

Data Source : Tel. 061-985-XXXX, 099-295-XXXX



Comparable Data No.2





Type of Property : Land with Building.

Location : On Bu Lamduan road

GPS Coordinate : 14.999207221122155, 103.09503772491179

Access Road : Asphalt paved road of approximately 10 metres wide with

approximately 12 metres including a boundary.

Public Utility : Provided with electricity supply, water supply and telephone lines

Zoning (Town Plan) : "Pink Zone" which is defined as "Community Zone"

Land Area : Approximately 1 rai 1 ngan 50.0 square wah (or 550.0 square wah or

2,200.0 square metres)

Feature : Irregular in shape with frontage facing to the road access of

approximately 60 metres. The land is filled at the same level as the

frontage road.

Asking Price : Total Baht 65,000,000.-

or approximately Baht 118,182.- per square wah.

Asking Date : Sep 2024

Data Source : Tel. 061-829-XXXX, 081-062-XXXX



Comparable Data No. 3





Type of Property : Land with Building.

Location : On Bu Lamduan road

GPS Coordinate : 14.999662709386001, 103.09977627666385

Access Road : Asphalt paved road of approximately 10 metres wide with

approximately 12 metres including a boundary.

Public Utility : Provided with electricity supply, water supply and telephone lines

Zoning (Town Plan) : "Pink Zone" which is defined as "Community Zone"

Land Area : Approximately 1 ngan 14.0 square wah (or 114.0 square wah or 456.0

square metres)

Feature : Irregular in shape with frontage facing to the road access of

approximately 10 metres. The land is filled at the same level as the

frontage road.

Asking Price : Total Baht 8,500,000.-

or approximately Baht 74,561.- per square wah.

Asking Date : Sep 2024

Data Source : Tel. 093-501-XXXX



Comparable Data No. 4





Type of Property : Vacant Land.

Location : On Injannarong road and Santi Pracha road GPS Coordinate : 14.996244452637875, 103.10076223614473

Access Road : Asphalt paved road of approximately 10 metres wide with

approximately 12 metres including a boundary.

Public Utility : Provided with electricity supply, water supply and telephone lines

Zoning (Town Plan) : "Pink Zone" which is defined as "Community Zone"

Land Area : Approximately 2 rai 72.40 square wah (or 872.40 square wah or

3,489.60 square metres)

Feature : Rectangular in shape with frontage facing to the road access of

approximately 93 metres. The land is filled at the same level as the

frontage road.

Asking Price : Total Baht 65,000,000.-

or approximately Baht 74,507.- per square wah.

Asking Date : Sep 2024

Data Source : Tel. 098-018-XXXX



Comparable Data No. 5





Type of Property : Land with Building.

Location : On Jira road

GPS Coordinate : 14.9956976990414, 103.11480767385814

Access Road : Asphalt paved road of approximately 10 metres wide with

approximately 12 metres including a boundary.

Public Utility : Provided with electricity supply, water supply and telephone lines

Zoning (Town Plan) : "Pink Zone" which is defined as "Community Zone"

Land Area : Approximately 1 rai (or 400 square wah or 1,600.0 square metres)

Feature : Irregular in shape with frontage facing to the road access of

approximately 16 metres. The land is filled at the same level as the

frontage road.

Asking Price : Total Baht 18,000,000.-

or approximately Baht 45,000.- per square wah.

Asking Date : Sep 2024

Data Source : Tel. 083-998-XXXX



Comparable Data No. 6





Type of Property : Land with Building.

Location : On Lak Muang road

GPS Coordinate : 14.994132552255843, 103.11322557893324

Access Road : Asphalt paved road of approximately 8 metres wide with approximately

10 metres including a boundary.

Public Utility : Provided with electricity supply, water supply and telephone lines

Zoning (Town Plan) : "Pink Zone" which is defined as "Community Zone"

Land Area : Approximately 2 nang 34.0 square wah (or 234.00 square wah or

936.00 square metres)

Feature : Irregular in shape with frontage facing to the road access of

approximately 12 metres. The land is filled at the same level as the

frontage road.

Asking Price : Total Baht 17,000,000.-

or approximately Baht 72,650.- per square wah.

Asking Date : Sep 2024

Data Source : Tel. 096-289-XXXX



NSTRUCTION DOCUMENTATION



GENERAL SCOPE OF VALUATION WORK



GENERAL TERMS OF BUSINESS FOR VALUATION SERVICES



APPENDIX